

Real world advice from real expert

ALI KHALID[®]

**I BELIEVE
101**

**Empowering
Network
Marketeers**



ebook

INTRODUCTION

I believe the 101 believe system you are about to learn in this e-book, can change your life. The book is not only a great mix of 101 unique synthesis of ideas, methods and techniques for building your network marketing believe system but also it will help you to build your own successful TwinExcel Business.

These 101 believe system has been tested and proven by millions of men and women worldwide and all great network marketing success is based on them.

I have lived and worked with these 101 believe system and benefited from them since 1993, when I first joined the industry of network marketing in the United Kingdom. Some of these 101 believe system has lifted me to build a life style of my dream and helped me to retire from my day job at the age of 27.

I believe that you are holding the set of most powerful tools for building your own successful TwinExcel business. Your believe system is the first thing you need to work with to be successful in our business. Your life is a perfect reflection of your beliefs, when you change positively your deepest beliefs about your business, your business change and grow accordingly.

I would enjoy hearing your success story and your comments via my personal email ali@twinexcel.com and through my face book page Ali Khalid. I believe we are making history, so in my next edition I would like to have your success story as part of the book, please do send these success stories.

It has been my privilege to bring **I believe 101** e-book to you. I believe and I trust you are going to have the success you are looking for.

Take your market share on an industry whose time has come.

- 1 | I believe in YOU, our business is build on YOU, so believing in YOU is the first thing to get our business started.
- 2 | I believe in what you can become tomorrow, as most people go through personal growth to be able to make it big in our business.
- 3 | I believe you have dreams, which brought you into our business, so make sure you follow through your dreams.
- 4 | I believe you need big dreams to make it big in our business, so make sure you have big dreams that will motivate you to do what is needed.
- 5 | I believe you should be spending your time with people who influence you on improving all area of your life.
- 6 | I believe, you must believe in yourself first then you must believe in what you do, and then people will believe in you and what you do.
- 7 | I believe, you must believe in TwinExcel, as if you do not believe in TwinExcel, how you will build it, stop questioning and start believing and your business will grow. You do not need to have all the answers to start building big, all you need is to think big.
- 8 | I believe, you must believe in your up-lines, with them you are building the business.
- 9 | I believe, every business need time and market space to grow, so give enough time and look for enough market space to grow your TwinExcel's network.
- 10 | I believe, people around you are looking for opportunities to improve their life, so getting a no from them, after showing the business opportunity, show that there is something wrong with HOW you show the business, work on improving your presentation skills and your business will grow.

- 11** | I believe, your dreams should be bigger than yourself, so you can walk ahead of the life of 97% of the people around you.
- 12** | I believe, your looks say so much about yourself, so make sure you dress for success. We are in business, so we must wear what successful business people wear. A business person's clothing influences any viewer's stereotyped judgment of the wearer. It immediately establishes or destroys credibility.
- 13** | I believe, in our business your time is one of the main investment that you put in, as an investment, so make sure you invest your time right (Doing the Income Producing Activity), (Spending it with the right people) & (Using the right business tools, to get bigger ROI on your time).
- 14** | I believe, reading everyday on the subject of personal development, is the key to be successful in our business. You must feed your mind on daily basis.
- 15** | I believe, duplication, is the key to build a big network, so make sure everything that you do can be duplicated, please do spend time with your team to make sure duplication is taking place.
- 16** | I believe, early retirement is doable in our line of business, Yes you can retire at the age of 25, 30, 40 Yes you pick the time you want to retire. For that to happen, you need to build a big business and to duplicate yourself 10 to 100 times, then early retirement is passable for you.
- 17** | I believe, if you want early retirement, you must have enough cash with you and a good monthly income (that keep coming month after month to your bank account) without any effort from your side. (Passive income).
- 18** | I believe, in the power of giving, the more you give the more you get.
- 19** | I believe, the people around you and your team want to know, how much you care for them before they say yes to your opportunity. Fact is, if you care then for sure you are going to help them to improve their life.

- 20** | I believe, the people who joined you, have so much believe that building our business will improve their lifestyle. So make sure, you deliver what has been promised.
- 21** | I believe, you must be the change; you must be the one, who will make the change in your life and the life of people around you.
- 22** | I believe, now is the best time to make the change, no other time is better than now. The power of NOW can change your life.
- 23** | I believe, getting in touch with your up-line in daily basis is one of the main key to build a big business, so much sure you are in touch in daily basis with your up-line.
- 24** | I believe, getting in touch with your down-line team in daily basis is one of the main key to build a big business, so make sure you are in touch in daily basis with your down-line team.
- 25** | I believe in dream building window shopping, so make sure that you and your team is doing the window shopping for (Dream Home, Dream Car, and Dream lifestyle), you need to do this once every month. Make sure, your team is with you.
- 26** | I believe, TwinExcel should be your Plan A and not B, you need to work on the plan, which give you, enough cash in your hand to build the lifestyle that you want, give you early retirement and give passive income.
- 27** | I believe, in our line of business, you need to make two decisions, one is to join our business, which you already did, the second decision, which you must make is To Build the Business.
- 28** | I believe, you need to put a timeline, of how long it will take you to build it big in our business, you timeline should be between 2-5 years.
- 29** | I believe, Network Marketing is the new profession, so make sure you become a market leader in this new profession.

- 30** | I believe Integrity and Honesty is the only way to build a big business.
- 31** | I believe, winners do not quit and quitters do not win.
- 32** | I believe, if your team member sees in YOU that you have made the time, built the experience, have enough know how to build the business and you invested the money to set up a professional working environment, then they will be willing to follow you.
- 33** | I believe in our line of business, If you build a big and a successful business model, people will want to join you, but if you do not build a big business and you want people around you to build it for you, no one will do it for you.
- 34** | I believe, network marketing is only for people who are willing to work hard.
- 35** | I believe, network marketing works for those people, who are willing to work with a system, which can be duplicated.
- 36** | I believe, TwinExcel is not just another opportunity for some of us, it's THE OPPORTUNITY, and for it to be the opportunity, we need to work on ourselves first. As its Time for CHANGE and not just to change.
- 37** | I believe, Network Marketing is \$100+ Billion a Year business, so it's a serious business for these who take it seriously.
- 38** | I believe, TwinExcel works and will keep growing for these reasons, our leaders are our business partners, our people need supplemental income, people want freedom from their day job (To have time & money to do what they enjoy and love to do), Our local support is helping the growth of the business, our events and our vision to be the number one brand in our market domino, where we do business.
- 39** | I believe, if you have reasons other than money, if you have a mission or want to see a real change around you. Then you are going to make it very big with TwinExcel.

- 40** | I believe, TwinExcel works if you really want it to work for you. It works if you have a solid belief in the company, your up-line leadership and if you are willing to learn.
- 41** | I believe, if you want to make it to the top in any career, you need to invest in yourself, so make sure you are investing in your career with TwinExcel.
- 42** | I believe, network marketing is an opportunity to make a positive difference in the lives of others, so make sure you are adding value and making a positive change in the lives of people around you.
- 43** | I believe leaders are readers, make sure your car has an audio book and make sure you are reading 1+ book a month on personal development.
- 44** | I believe, TwinExcel has made a weekly commission plan, so you can pick up your payment on weekly basis, make sure you are earning on weekly basis.
- 45** | I believe, you need to help your new members to earn money fast, the sooner they earn and the bigger they earn, bigger your network will grow.
- 46** | I believe, establishing your daily working plan, is the key to be successful in our business. If you let somebody else row your boat, they are going to take it where they want it to go, not where you want it to go.
- 47** | I believe in our business you do not need to be a star, but you need to be a star builder, and you are YOU going to shine out bigger and brighter.
- 48** | I believe every (no) is a step closer to a (YES)
- 49** | I believe if you commit to share your TwinExcel's Business with 3-5 new people daily, your will be in a position to live your dream life.
- 50** | I believe we are ordinary men, can become extraordinary heroes, if we take daily action (Growing as better human begin and Growing our business).

- 51** | I believe it takes courage to build a big business. The battle is fierce; the rate of failure is high. If you have a pattern of personal cowardice inside you, you will never make it big in our business.
- 52** | I believe if you have depression thinking, you will never make it in our business.
- 53** | I believe, your financial freedom is important not just for you, but also for you family members.
- 54** | I believe, TwinExcel is a new approach to how people work/build a network marketing business in our market place. So make sure you upgrade your views (if you have not done so far). Yes Financial Freedom within 2-5 years with TwinExcel is passable, if you build it right.
- 55** | I believe, the old employment model is breaking apart. Traditional ways are not working any more, only lazy people refuse to see it.
- 56** | I believe entrepreneurship is for every one if a good system is in place. So make sure you are showing to your prospect your working system. Your prospects need to see him that he can build the business and a good system can help him do that.
- 57** | I believe, you should start building your wealth young or as young as you can, so you can enjoy 20 - 30 years of your life (Young & Rich).
- 58** | I believe in performance compensation plan, so it's up to you, how much you want to make in a week or in a month. It's no longer up to your boss or your education level.
- 59** | I believe, that the future depends on our youth, we need to teach them about free enterprise, show them the advantage of the compensation plan vs a job which only pays a salary.
- 60** | I believe, every morning that you wake up is another chance to getting closer to your goals and dreams. Every Day Counts.

- 61** | I believe, if it's important for you, you will find a way, if not you will find an excuse.
- 62** | I believe, the beginning is always the hardest, so do not give up too early.
- 63** | I believe, whether you think you can build the business or think you cannot build the business you are right.
- 64** | I believe, limits exist only in the mind.
- 65** | I believe, the difference between who you are and who you want to be is the work you put-in on daily basis.
- 66** | I believe, Every crisis in your life offers you extra desired power.
- 67** | I believe, in a fight it's not the size of the man that counts, it's the size of the fight in the man that counts.
- 68** | I believe, when you put your professional skills to work with your heart, a masterpiece will be made and outstanding result will be achieved.
- 69** | I believe, TwinExcel is powerful as it's an idea whose time has come.
- 70** | I believe, leaders are willing to do whatever it takes to achieve their worthy goals.
- 71** | I believe, network marketing is a wealth building industry, and you can become wealthy by helping other people get wealthy as well.

- 72** | I believe, I am a creator of circumstance, never a victim of it.
- 73** | I believe, I can list 10 reasons (Why should I become success with TwinExcel) and I can list 10 reasons (Why should I fail with TwinExcel), both ways you are right!
- 74** | I believe, never give up on your dreams, which made you start your TwinExcel business, because without dreams in your life, your life will never be the same again.
- 75** | I believe, there is no secret of success; it is all related to hard work with a proven system in place. One must climb the ladder to success, not just be lifted on an elevator.
- 76** | I believe, people want to be part of something that is challenging, rewarding and exciting, TwinExcel is the answer.
- 77** | I believe, you should never outshine the master, by doing that you are downsizing yourself.
- 78** | I believe, if you are not achieving everything you want in life, it is probably because your goals are being ineffectively communicated to, or rejected by your self-image. Your Self-Image, is your key to living without limits.
- 79** | I believe, when you use your super-conscious mind correctly, you will be able to solve any problem, overcome any obstacle and achieve any goal that you sincerely desire.
- 80** | I believe, every business has four phases of growth, 1st is the foundation, 2nd is the concentration, 3rd is momentum and 4th is the stability phase. TwinExcel is in the cycle of phase three the MOMENTUM, so now is your best time to gain your market share of our business growth.
- 81** | I believe, Network Marketing – is the new way to financial freedom. It has been tested and proven and now is YOUR TIME with TwinExcel.

- 82** | I believe, to make big money, and keep it, you must be comfortable with big money in first place.
- 83** | I believe, change is the law of life, any those who look only to the past or the present are certain to miss the future.
- 84** | I believe, every disaster in your life is not so much disaster. As a situation waiting for you to change your mind about it.
- 85** | I believe, what you focus on expands, so think about what you want.
- 86** | I believe, with TwinExcel you give your best not because you need to impress people. You give your best because that is the only way to enjoy your work.
- 87** | I believe, power and influence can be acquired and developed.
- 88** | I believe, you need to give your team member a permission to win. If they have bigger dreams and goals than yours, you should not stop in the way, you should help them to achieve their big dreams.
- 89** | I believe, there are five areas that need to be covered in your presentation, 1. Prospect benefits. 2. Network Marketing. 3. TwinExcel. 4. Product & Services. 5. The support system.
- 90** | I believe, we are in the business of OPN (Other People's Network), so when we are doing a presentation, we are not looking for just a new member joining our network, we are looking for his network, once he gives us access to his network, then we consider our goal has been achieved. This is how we are growing our business.
- 91** | I believe Edification is a key tool in building your business. Speaking high about your up-line, and building up his or her credibility. So when he show the business to your prospect, your prospect will be willing to listen.

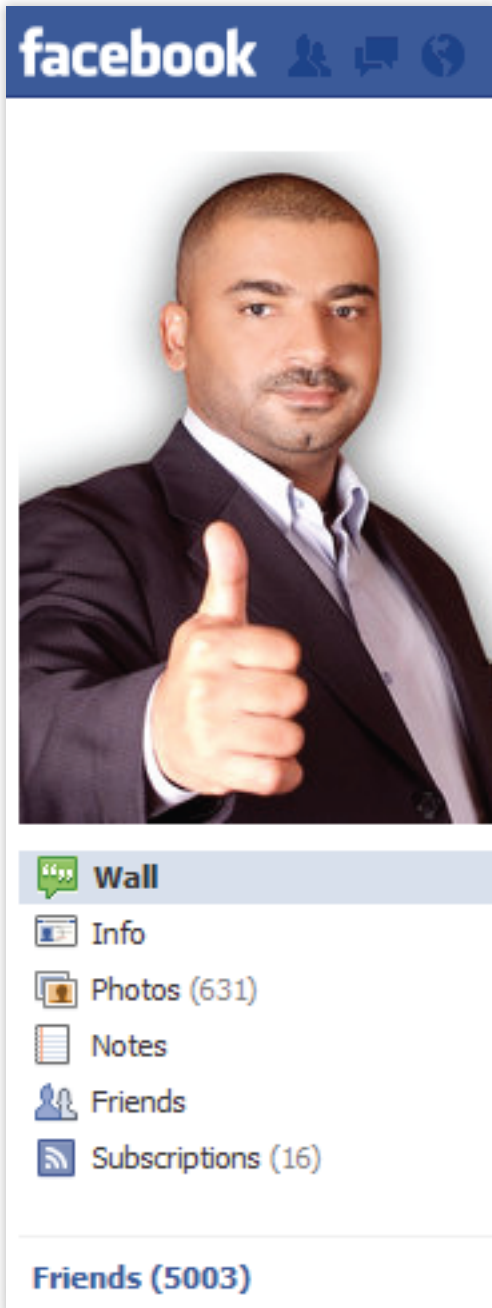
- 92** | I believe, we are in the business of M.A.M (Meeting after Meeting), so make sure, before you are over with one meeting, you have line up new meetings, which will take place next.
- 93** | I believe, we are in the business of I.P.A (Income Producing Activity), so make sure you have enough I.P.A everyday. Working 5-7 days a week for 2-5 years is the price you must pay for your financial freedom.
- 94** | I believe, we are not in the business of getting rich quick, so be prepared to build your business for 2-5 years. During this time, you would have built a big business that will give you financial freedom.
- 95** | I believe, Financial Freedom, is to have the money and the time, to do what you want to do, when you want and with whom want to. (No Money or Time limit to do what you want to do).
- 96** | I believe, when you will achieve financial freedom, you will be in a position to upgrade the lifestyle of your family, so make sure that you are sharing your goals and dreams with them. Common Family Goals (C.F.G) has bigger chance to be achieved, as they are more real to us.
- 97** | I believe, you need to have time for yourself, to use this time to have correct thoughts, as with correct thoughts, right action will follow.
- 98** | I believe, that we can improve our lifestyle with TwinExcel. Yes We Can with TwinExcel.
- 99** | I believe, you can BUILD YOUR OWN SUCCESFFUL TWINEXCEL BUSINESS.
- 100** | I believe, commitment is to do what you have agreed to do, long after the mode as left you (now after being into the I believe 101 system), am sure you have made some decisions, so transfer your new believes into action plan, please put a plan of actions for the next 90 days to grow your business . Once you do this, am sure we will meet at one of the company event so we can hear your success story.

101

I believe in the Power of THANK YOU, so make a call to your up-line right now (yes right now, even if it is in the middle of the night) and tell him THANK YOU for sharing the TwinExcel Opportunity with me, now I know and believe Financial Freedom is mine within 2-5 years from today.

“ From time to time open this e-book, read it at random. You will find the information in front of you will be pertinent to some need you have at that moment. ”

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2. Update on Ali Khalid live events around the global.
3. Inspiring discussion forum, with like-minded people.
4. Exchange ideas and information with other business builders and be in position to learn from other's people experience.
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Ali Khalid is continually setting new standards of excellence for the network marketing industry. This e-book is a culmination of his knowledge acquired while creating his own great success within the network marketing industry. He started his professional network marketing life back in 1993 in UK. He made his first US\$1,000,000 in the age of 27 and now he is the CEO of TwinExcel, which is one of the fast growing network marketing company in the world.

Ali Khalid's business and investment interest expanding on the area of Network Marketing, Real Estate, Medical care, Software and education investments.

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